

# Introducing Kingsfield Academy

**Achieve better results  
on your projects**



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# Our clients' challenges and goals





# Our E&C contractor & owner organisations want to achieve better results on their projects ...



**OWNERS**

**Improved capital efficiency**



**CONTRACTORS**

**Greater project profitability**

**..which means dealing effectively with the commercial challenges that occur in all projects...**

## **Management of...**

**Scope**

**Risk**

**Contracts**

**Change**

**Claims**

**Time**

**... and leading the team**

**... this typically requires addressing one or more areas of project management practice**

## **Project-critical competencies**

- Project leadership
- Bidding & tendering
- Negotiating & contracting
- Change & contract management
- Commercial awareness & leadership
- Project controls
- Claims & disputes
- Stakeholder management



# **We assist our clients in determining the solutions that provide the best effect to meet their challenges**



Kingsfield's international engineering construction industry credentials provide a strong background to support contractor and owner organisations with industry focused training and coaching, and advisory services

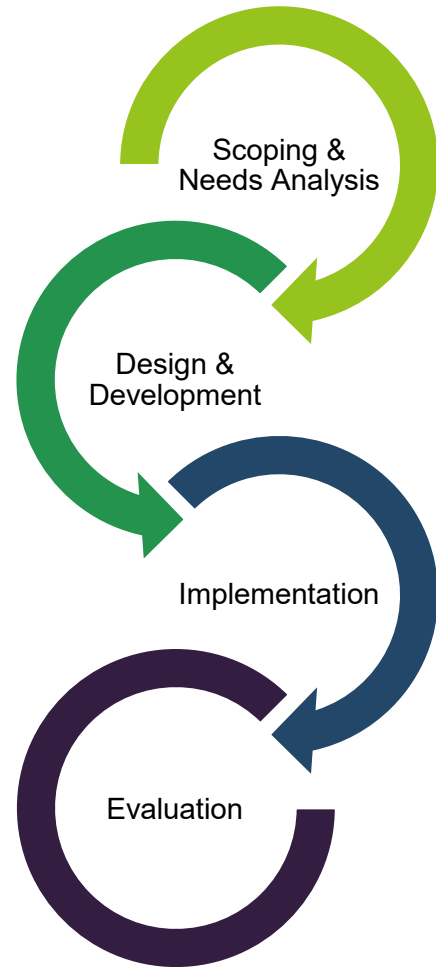


# How we work with you





# We work closely with client sponsors and L&D teams to ensure that the training fits your specific needs



Identifying and understanding root cause/s of performance shortfalls is critical to accurately defining the training need. We bring industry expertise together with your understanding of your business to outline tailored proposals

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As learning specialists, we know how to create impactful training that target your specific learning needs in a way that fits your schedule, learner numbers, experience levels, and output requirements

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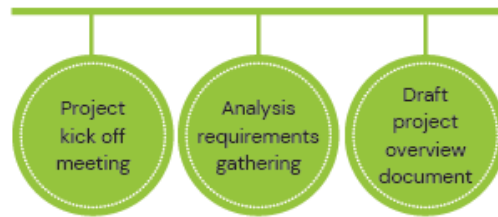
Our trainers are subject matter experts as well as being accomplished coaches that can deliver traditional classroom training, elearning, virtual classroom, and blended learning solutions

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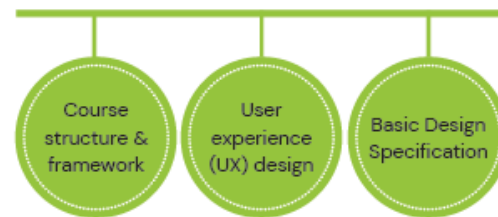
In the end what matters is that the learning delivered is being transferred to the project. We can work with you to establish evaluation methods to demonstrate the training efficacy and form an important aspect of continual improvement

# Our elearning development process follows a similar design process

## Project Initiation & Analysis (Stage 1)



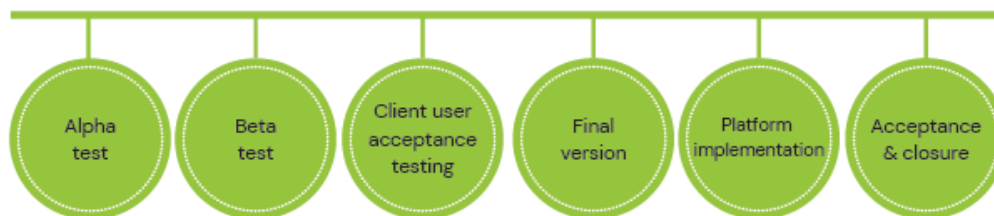
## Design (Stage 2)



## Development (Stage 3)



## Quality Assurance & Implementation (Stage 4-5-6)



We have been creating online learning solutions for our clients from the international engineering and construction industry for many years. Our development and implementation processes have been developed and refined over time to ensure you receive high quality bespoke online solutions with minimum risks.

Our methodology approach provides you with a clear understanding of the creative and collaborative process that we follow whilst developing bespoke online solutions. Following this 'tried and tested' process enables us to deliver bespoke online solutions on time and in budget.

# Certifications



# Approved Provider

We are certified and approved training providers for both the ECITB (Engineering Construction Industry Training Board) and CITB (Construction Industry Training Board). We develop and deliver training courses in connection with their respective Training Standards.

The ECITB and CITB are the training boards for Engineering Construction and Construction within Great Britain. Their role is to attract talent, enhance skills and support growth through workforce training.





# About us



# We strive to help you **achieve better results on your projects**

We deliver;

- Training & coaching solutions addressing the commercial and contractual challenges of delivering major engineering & construction projects
- Our Programs cover project-critical capabilities such as **managing scope, risk, contract, change, claims and time** on projects - applying the appropriate **project control** measures and leveraging **project leadership** behaviours and **stakeholder relationships**

# About Kingsfield Academy – history & context



**Established in 2003** as training & development division – rooted in Kingsfield's 35 years' engineering construction industry experience



Since a reorganization in late 2018 our business has focused on the Academy providing services as **trainers, facilitators, coaches & consultants**



We work exclusively in **international engineering & project based industries** in the energy, industrial, infrastructure, manufacturing sectors



Focal points for learning and development programs are critical project management competencies – **commercial, project leadership, collaboration**



Consulting & project coaching focuses on **contracting strategies, commercial & claim management, dispute avoidance, expert witness**



We are actively engaged in **current industry initiatives** on project collaboration with the European Construction Institute (ECI) and the UK's Engineering Construction Industry Training Board (ECITB)



Alongside conventional training we have strong **digital delivery capability** covering the full range of online learning - virtual, elearning, digital team-based programs

# Our training & coaching solutions are grouped into six service categories

Essentials

Commercial  
Competence

Project  
Management  
& Leadership

Project  
Collaboration

Energy  
Transition  
Leadership

Coaching  
and  
Consulting

Available as flexible delivery such as elearning, virtual & blended



# A selection of our clients



TECHNIP  
ENERGIES



MCDERMOTT

Petrofac 

STUDLEY  

AIR  
PRODUCTS 

Cargill®



Metso:Outotec

BELECTRIC®

subsea 7

wood.



TechnipFMC



海龍離岸風電  
Hai Long Offshore Wind  
— THINK SAFE, ACT SAFE —

 Air Liquide

bluewater



**jacopa**   
CLEARLY WASTEWATER

KBR®



Aker  
Solutions

kingsfield  
academy

# Achieving better performance on your projects



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